

Message Text

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70

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TO AMEMBASSY ATHENS IMMEDIATE

AMEMBASSY ANKARA IMMEDIATE

USMISSION NATO IMMEDIATE

INFO JCS

COMNAVTELCOM

USNMR

USDELMC

USCINCEUR

CINCUSNAVEUR

CINCUSAFE

USDOCOSOUTH

DIRNSA

C O N F I D E N T I A L STATE 237855

E.O. 11652: GDS

TAGS: PFOR, MARR, GR, US

SUBJECT: US-GREEK BASE NEGOTIATIONS - NEA MAKRI

REF: A. ATHENS 10198 (231047Z SEP 76)

B. STATE 233167 (202320Z SEP 76)

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1. CONCUR ON TEXT PROPOSED PARA 2 REFTEL A.

2. PARA 7 REFTEL A REQUESTS, AS A MINIMUM, THE ANTENNA COST AND ASSOCIATED INSTALLATION COST FOR THE 600 FOOT ANTENNA. IN RESPONSE, THE POSITION TAKEN IN PARA 3 REFTEL B IS REITERATED. SYSTEMS ENGINEERING DESIGN MUST BE ADDRESSED AS A COMPLETE PACKAGE RATHER THAN ON A FRAGMENTED BASIS. TO CONTINUE TO PROVIDE COSTING DATA ON A PIECEMEAL BASIS PERPETUATES A PRACTICE WHICH CAN POTENTIALLY WORK TO THE DETRIMENT OF BOTH THE USG AND GOG. IF THE GOG OPTS FOR A SYSTEM WHICH CONFORMS TO ITS ESTABLISHED BUDGETARY CEILINGS BUT IS BASED ON ROUGH FRAGMENTARY COSTING DATA, THERE IS NO GUARANTEE THAT THE RESULTS OF A SITE SURVEY WILL SUPPORT THE CHOSEN DESIGN OR DESIRED PRICE.

3. WE CONCUR IN POSITION PARA 5 REFTEL B THAT THE GREEKS BE PRESSED TO ACCEPT THE SITE SURVEY APPROACH. KISSINGER

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